

PRESIDENT - IPSG sought by International Products Sourcing Group, Inc. in Hilliard, Ohio.

JOB DESCRIPTION:

- Lead all international sourcing initiatives and develop and execute global sourcing strategy
- Manage profitability of overall product assortments and ultimately responsible for profit and loss of global sourcing department
- Add an impactful voice to the Senior Leadership Team by enhancing communication and leveraging transparency throughout the entire organization
- Oversee packaging, inventory, quality, vendor selection and management, advertising and logistics
- Identify, propose and execute process improvements to the supply chain that will result in greater operating efficiencies, profitability, and improved customer experience
- Develop, expand, and optimize vendor network in China, Southeast Asia, and beyond
- Serve as subject matter expert in all vendor sourcing, production, quality control, and supply chain related initiatives

Work Schedule: 40 hours per week

Location: 4119 Leap Road, Hilliard OH 43026

This position requires 5% domestic and 25% international travel.

JOB REQUIREMENTS:

- Bachelor's degree or foreign equivalent in supply chain management/procurement, engineering or a related business/engineering field
- Ten (10) years of experience in the position offered, as a Purchasing Manager, Sales Manager, Sourcing Manager or related occupation, including experience in global sourcing, including OEM manufacturing management, supply chain and retail management, quality assurance, logistics analytics and management, and inventory management
- Experience with negotiating contracts with suppliers or global vendors in Asia, including China, Taiwan and Hong Kong
- Experience in financial management, competitive industry analysis, and cost analysis; experience in managing supply chain relationships with suppliers and vendors in Asia, including China, Taiwan and Hong Kong
- Experience in managing a cross-functional global sourcing or purchasing team
- Experience in managing product sourcing process with focus on sourcing products from China, Taiwan and Hong Kong

Salary: \$360,000/year

Any interested applicant may report or send a resume to the following individual for consideration:

Roger Schantz, International Products Sourcing Group, Inc., 4119 Leap Road, Hilliard, Ohio 43026